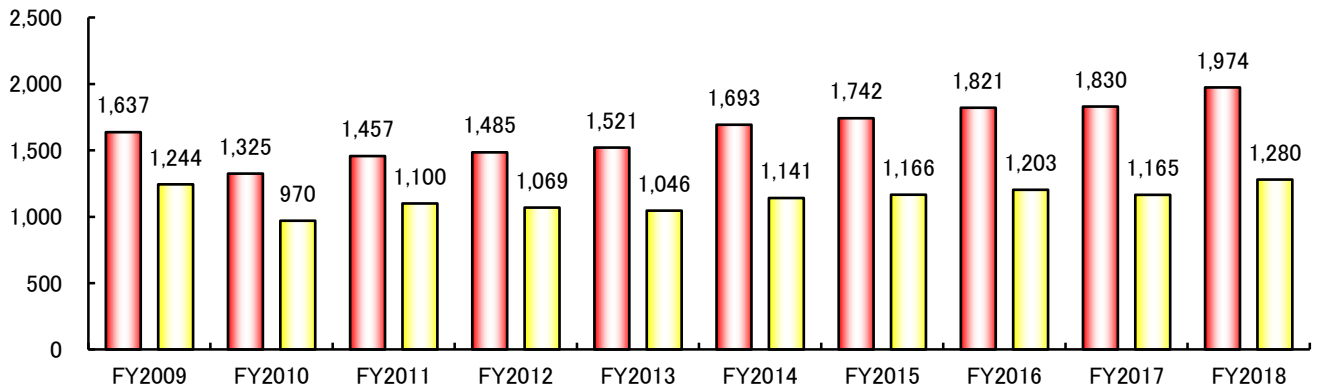


**Revenues**

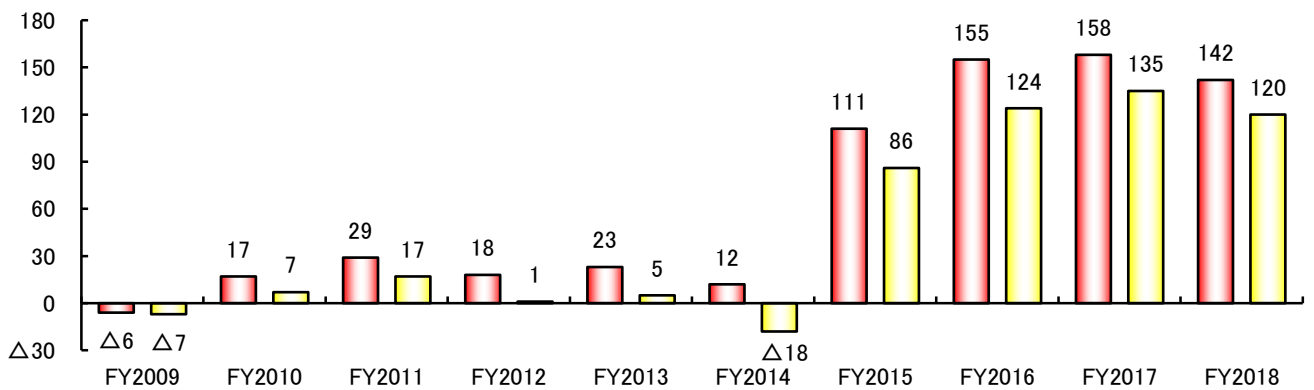
Consolidated Non-Consolidated

(Billions of Yen)


**Operating Income**

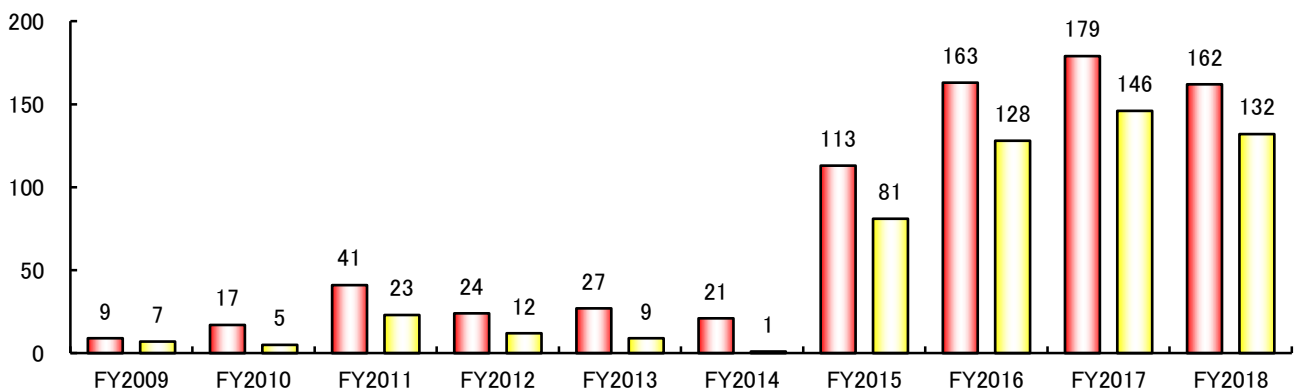
Consolidated Non-Consolidated

(Billions of Yen)


**Ordinary Income**

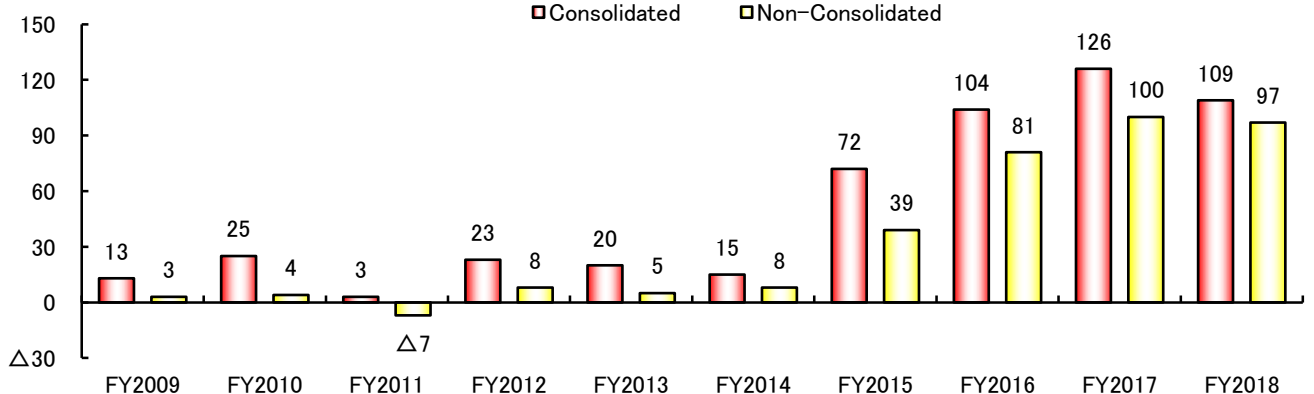
Consolidated Non-Consolidated

(Billions of Yen)


**Net Income Attributable to Owners of the Parent**

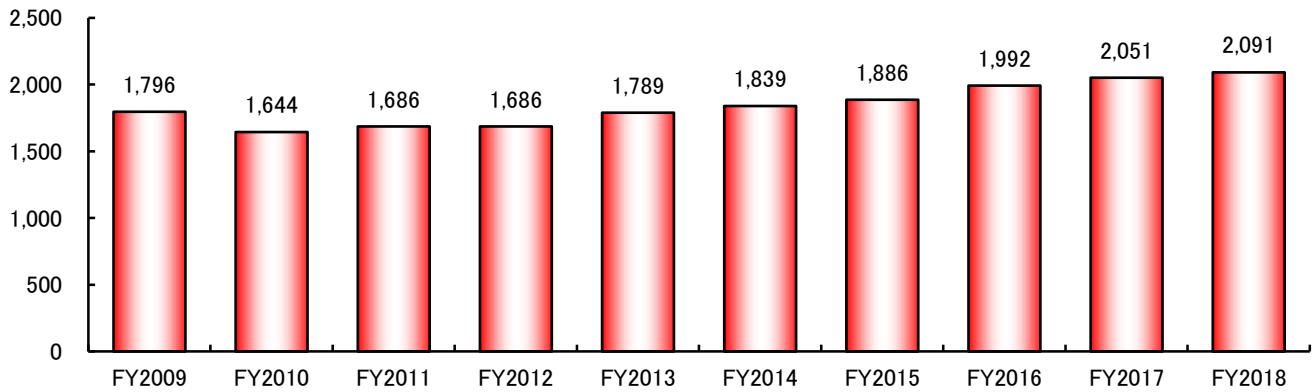
Consolidated Non-Consolidated

(Billions of Yen)



**Total Assets (Consolidated)**

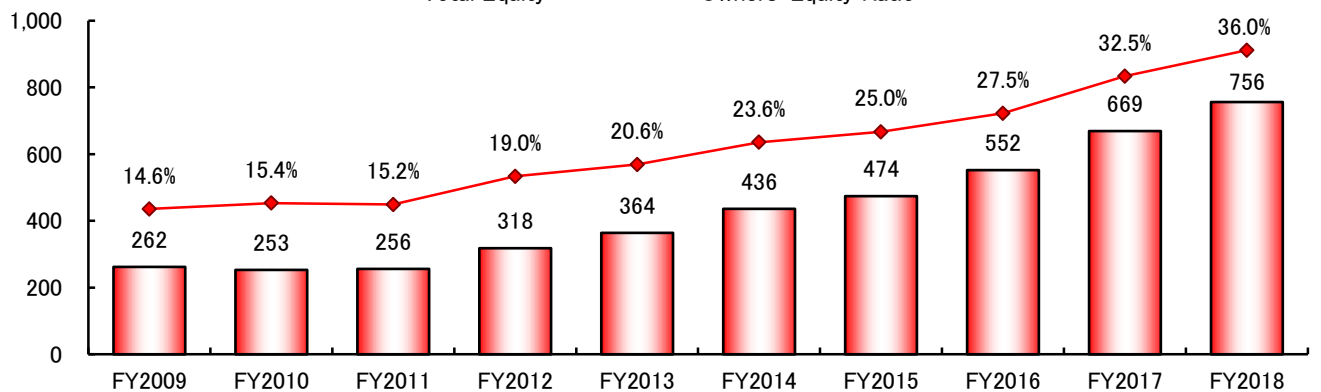
(Billions of Yen)


**Total Equity (Consolidated)**

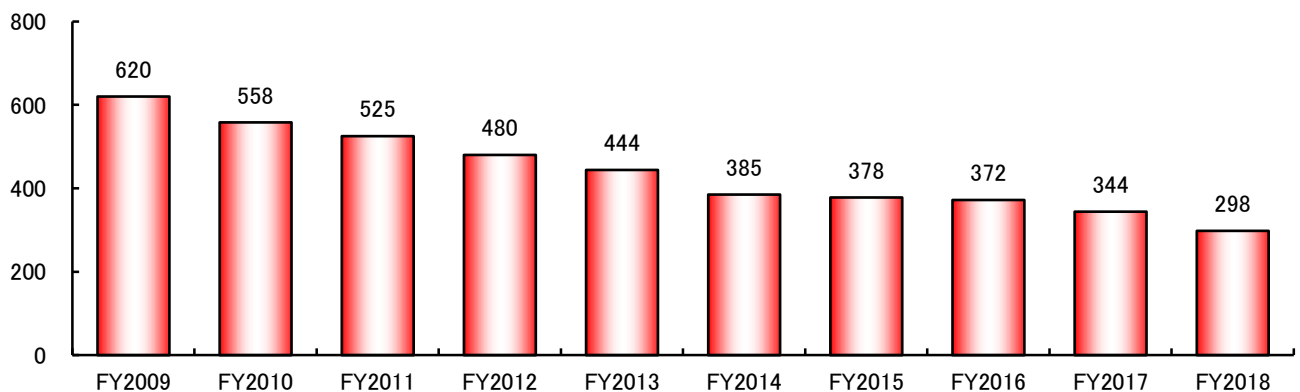
Total Equity

Owners' Equity Ratio

(Billions of Yen)

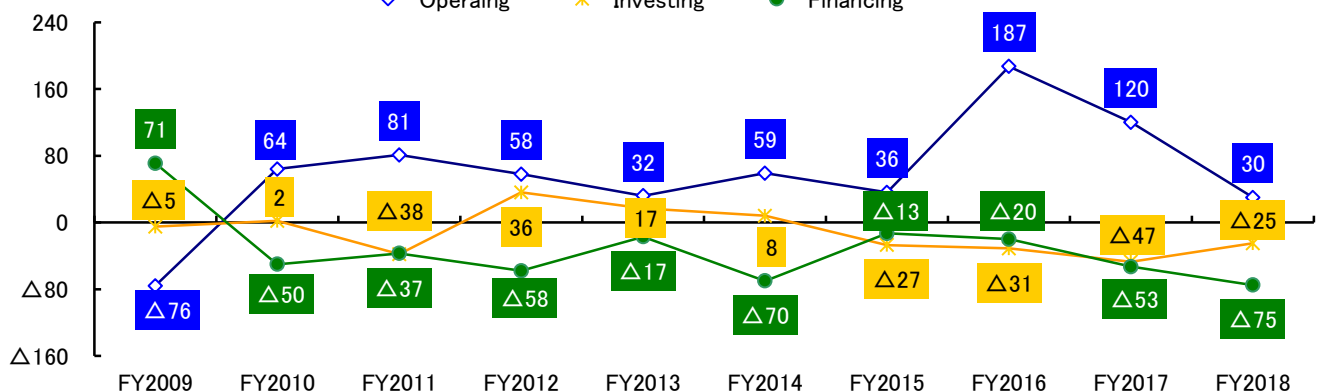

**Interest-bearing Debt (Consolidated)**

(Billions of Yen)


**Cash Flows (Consolidated)**

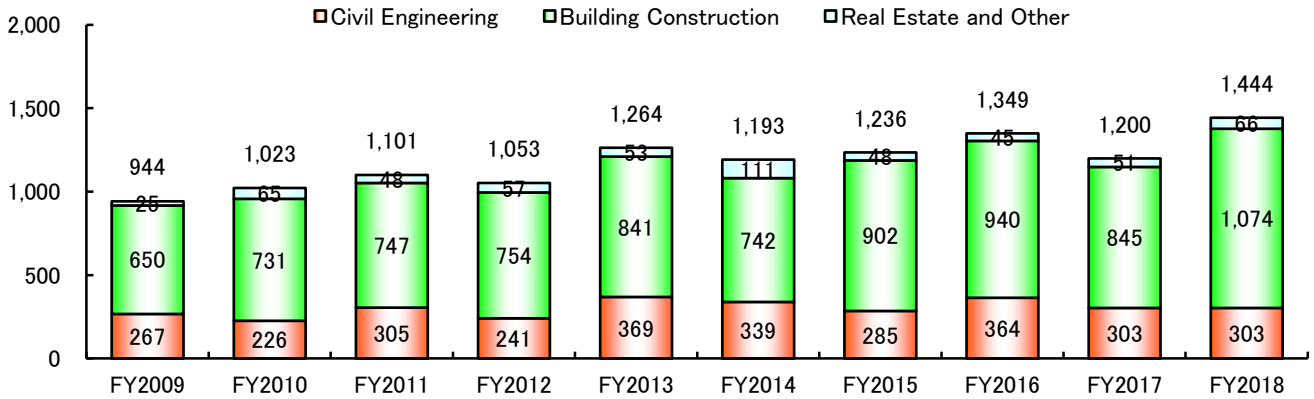
Operating Investing Financing

(Billions of Yen)

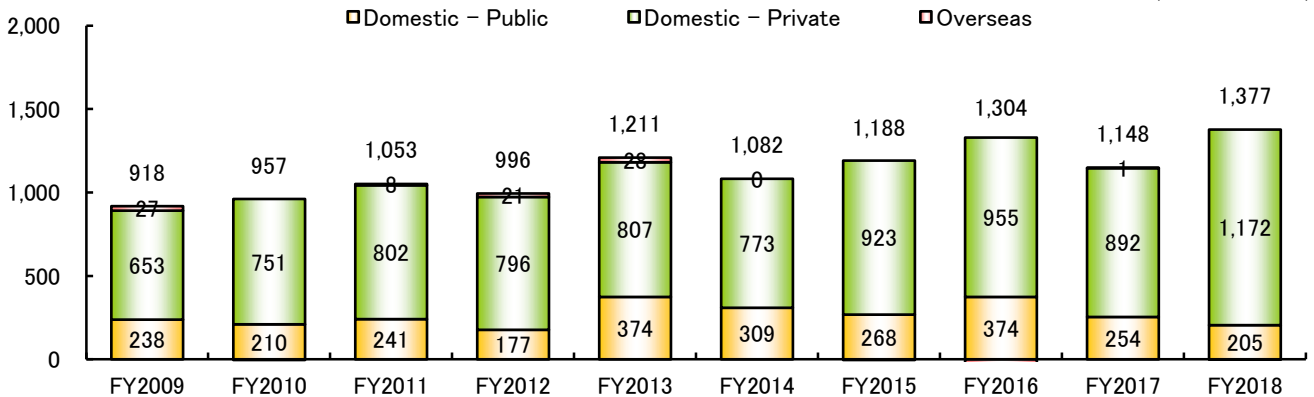


**Contract Awards (Non-Consolidated)**

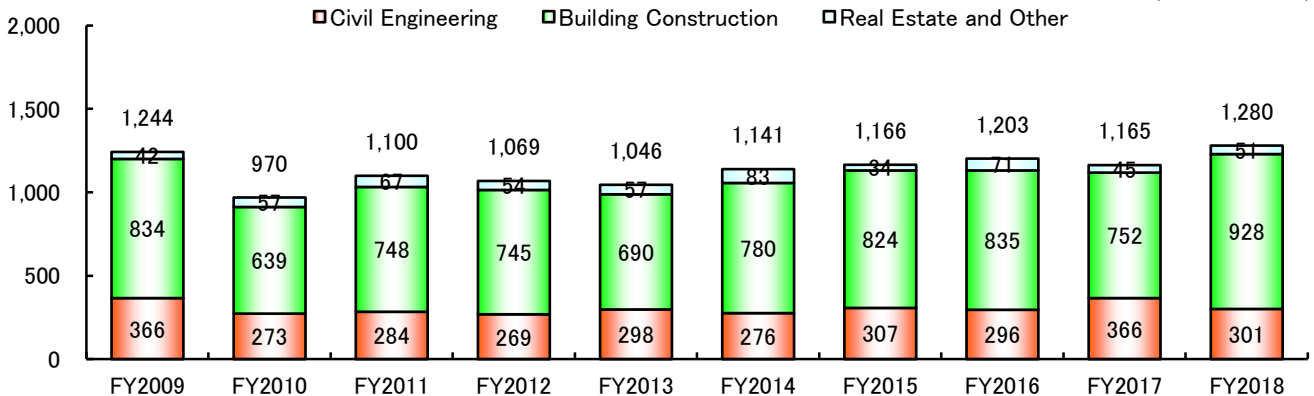
(Billions of Yen)


**Construction Contract Awards (Non-Consolidated)**

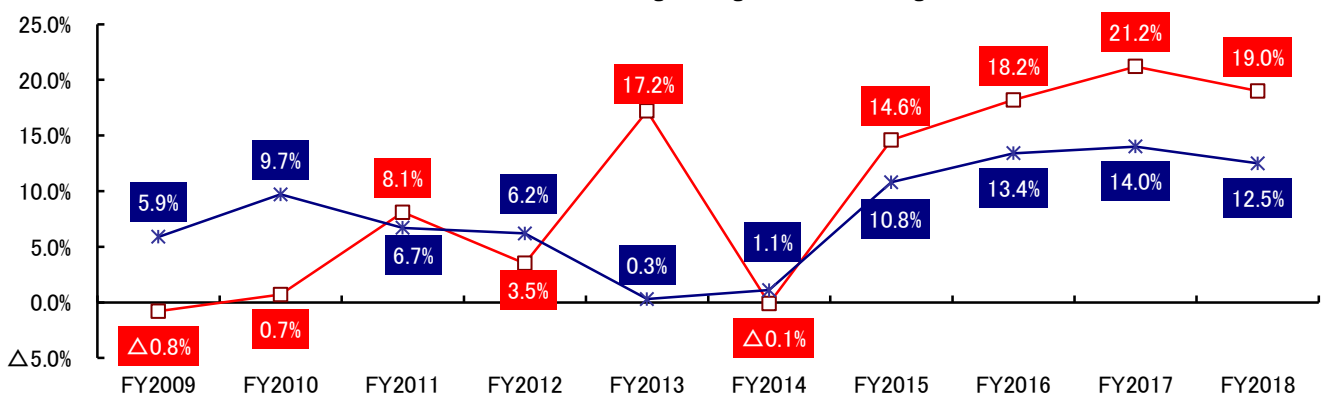
(Billions of Yen)


**Revenues (Non-Consolidated)**

(Billions of Yen)


**Gross Profit Margin (Non-Consolidated)**

Civil Engineering (red line with squares), Building Construction (blue line with asterisks)



Consolidated	(Billions of Yen)									
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018
Revenues	1,637	1,325	1,457	1,485	1,521	1,693	1,742	1,821	1,830	1,974
Gross Profit	81	102	114	104	107	96	199	247	258	251
Selling, General and Administrative Expenses	88	85	84	85	84	84	88	91	100	108
Operating Income	△6	17	29	18	23	12	111	155	158	142
Ordinary Income	9	17	41	24	27	21	113	163	179	162
Net Income Attributable to Owners of the Parent	13	25	3	23	20	15	72	104	126	109
Basic Net Income per Share (Yen)	13.03	24.87	3.69	22.55	19.98	14.58	69.66	101.01	122.14	211.67
Operating Margin	△0.4%	1.3%	2.0%	1.2%	1.5%	0.7%	6.4%	8.5%	8.7%	7.2%
Construction Contract Awards	1,138	1,188	1,296	1,333	1,573	1,474	1,795	1,728	1,685	2,010
Total Assets	1,796	1,644	1,686	1,686	1,789	1,839	1,886	1,992	2,051	2,091
Total Equity	262	253	256	318	364	436	474	552	669	756
Owners' Equity per Share (Yen)	251.97	243.35	247.12	308.49	354.62	418.86	453.93	528.46	1,283.38	1,451.66
Owners' Equity Ratio	14.6%	15.4%	15.2%	19.0%	20.6%	23.6%	25.0%	27.5%	32.5%	36.0%
Interest-bearing Debt	620	558	525	480	444	385	378	372	344	298
ROE	5.4%	10.0%	1.5%	8.1%	6.0%	3.8%	16.0%	20.6%	20.9%	15.5%
Cash Flow – Operating Activities	△76	64	81	58	32	59	36	187	120	30
Cash Flow – Investing Activities	△5	2	△38	36	17	8	△27	△31	△47	△25
Cash Flow – Financing Activities	71	△50	△37	△58	△17	△70	△13	△20	△53	△75
Overseas Revenues	284	194	203	229	280	326	375	402	461	457
North America	91	76	72	90	126	193	202	218	180	210
Europe	8	4	8	10	11	23	19	15	22	35
Asia	105	86	91	125	131	128	122	113	127	119
Oceania	–	–	–	–	–	–	–	54	107	92
Other Area	78	26	31	2	11	△18	31	0	23	0
Overseas Revenues / Total Revenues Ratio	17.4%	14.7%	13.9%	15.5%	18.5%	19.3%	21.6%	22.1%	25.2%	23.2%
Cash Dividends per Share (Yen)	6.0	6.0	5.0	5.0	5.0	5.0	12.0	20.0	48.0	50.0

Non-Consolidated	(Billions of Yen)									
	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018
Revenues	1,244	970	1,100	1,069	1,046	1,141	1,166	1,203	1,165	1,280
Gross Profit	50	65	74	57	57	31	137	178	192	181
Selling, General and Administrative Expenses	58	57	57	55	52	49	50	53	57	60
Operating Income	△7	7	17	1	5	△18	86	124	135	120
Ordinary Income	7	5	23	12	9	1	81	128	146	132
Net Income	3	4	△7	8	5	8	39	81	100	97
Basic Net Income per Share (Yen)	3.07	4.36	△6.82	8.39	4.83	7.73	37.52	78.60	192.96	186.74
Contract Awards	944	1,023	1,101	1,053	1,264	1,193	1,236	1,349	1,200	1,444
Civil Engineering	267	226	305	241	369	339	285	364	303	303
Building Construction	650	731	747	754	841	742	902	940	845	1,074
Total Construction ... (A)	918	957	1,053	996	1,211	1,082	1,188	1,304	1,148	1,377
Real Estate and Other	25	65	48	57	53	111	48	45	51	66
Construction Contract Awards ... (A)										
Domestic - Public	238	210	241	177	374	309	268	374	254	205
Domestic - Private	653	751	802	796	807	773	923	955	892	1,172
Overseas	27	△4	8	21	28	0	△4	△25	1	△0
Revenues	1,244	970	1,100	1,069	1,046	1,141	1,166	1,203	1,165	1,280
Civil Engineering	366	273	284	269	298	276	307	296	366	301
Building Construction	834	639	748	745	690	780	824	835	752	928
Total Construction	1,201	913	1,032	1,015	988	1,057	1,132	1,132	1,119	1,229
Real Estate and Other	42	57	67	54	57	83	34	71	45	51
Gross Profit Margin	3.8%	7.0%	7.1%	5.5%	5.4%	0.8%	11.9%	14.7%	16.4%	14.2%
Civil Engineering	△0.8%	0.7%	8.1%	3.5%	17.2%	△0.1%	14.6%	18.2%	21.2%	19.0%
Building Construction	5.9%	9.7%	6.7%	6.2%	0.3%	1.1%	10.8%	13.4%	14.0%	12.5%
Total Assets	1,440	1,327	1,356	1,345	1,422	1,413	1,436	1,529	1,535	1,546
Total Equity	232	208	205	241	254	297	308	370	465	545
Owners' Equity per Share (Yen)	223.01	200.04	197.04	232.30	244.29	286.45	296.91	356.30	895.59	1,049.18
Owners' Equity Ratio	16.1%	15.7%	15.1%	18.0%	17.9%	21.1%	21.5%	24.2%	30.3%	35.3%
Interest-bearing Debt	453	439	417	384	374	305	295	287	262	203

(Note)1. The Company consolidated its shares at a rate of one share for every two shares, effective October 1, 2018.

Accordingly, the figures for FY2017 and FY2018 are calculated as if the consolidation of shares had been conducted at the beginning of FY2017.

2. From the beginning of FY2018, Kajima corporation has applied "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No.28 issued on February 16, 2018). Accordingly, the figures for FY2017 were reclassified to reflect this change.