

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Total Amount

Left: Awards in JPY 100 million
Right: Change from the equivalent period in the previous financial year (%)

		Total Amount		Construction Total												Real Estate and Other					
				Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing				Overseas			
FY2003		11,781	3.4	10,925	6.4	2,786	8.1	1,487	23.4	1,299	-5.4	8,011	9.3	1,647	11.8	6,364	8.6	127	-64.3	855	-24.0
FY2004		14,844	26.0	13,393	22.6	2,795	0.3	1,770	19.0	1,024	-21.1	10,281	28.3	3,267	98.3	7,014	10.2	316	147.3	1,451	69.6
FY2005		13,740	-7.4	12,123	-9.5	1,721	-38.4	739	-58.3	982	-4.1	9,511	-7.5	2,741	-16.1	6,769	-3.5	890	181.6	1,616	11.3
FY2006		13,878	1.0	12,882	6.3	1,622	-5.8	1,267	71.5	355	-63.9	9,631	1.3	2,758	0.6	6,873	1.5	1,628	82.8	996	-38.3
FY2003	Q1 (Apr - Jun)	2,075	15.2	1,749	12.4	389	17.2	125	54.2	263	5.2	1,301	35.1	208	12.5	1,092	40.5	58	-77.6	326	33.0
	Q2 (Jul - Sep)	3,902	9.0	3,712	9.4	717	-7.1	290	-27.3	427	14.5	2,960	14.1	621	45.8	2,339	7.9	34	36.2	189	1.9
	Q3 (Oct - Dec)	2,075	4.2	1,831	7.9	449	-15.9	204	16.1	245	-31.5	1,396	23.8	258	-36.1	1,138	57.2	-14	-	243	-17.1
	Q4 (Jan - Mar)	3,728	-7.3	3,631	0.2	1,229	30.9	867	58.3	362	-7.3	2,352	-11.1	559	22.2	1,793	-18.1	49	32.3	96	-75.9
FY2004	Q1 (Apr - Jun)	2,927	41.0	1,977	13.1	310	-20.4	125	-0.5	185	-29.8	1,656	27.3	500	140.2	1,155	5.7	11	-80.7	949	191.2
	Q2 (Jul - Sep)	3,596	-7.8	3,506	-5.6	529	-26.2	177	-38.9	352	-17.6	2,811	-5.0	694	11.8	2,117	-9.5	165	381.4	89	-52.7
	Q3 (Oct - Dec)	2,723	31.2	2,556	39.5	566	25.9	362	77.6	203	-17.1	1,980	41.8	691	167.5	1,288	13.2	9	-	167	-31.3
	Q4 (Jan - Mar)	5,597	50.1	5,352	47.4	1,389	13.0	1,105	27.5	284	-21.7	3,832	62.9	1,380	146.8	2,452	36.8	130	162.3	244	153.6
FY2005	Q1 (Apr - Jun)	1,945	-33.5	1,686	-14.7	315	1.7	164	31.5	151	-18.4	1,351	-18.4	364	-27.1	986	-14.7	19	75.5	259	-72.7
	Q2 (Jul - Sep)	3,953	9.9	3,660	4.4	496	-6.3	198	12.0	297	-15.5	2,586	-8.0	657	-5.3	1,928	-8.9	578	250.5	292	225.4
	Q3 (Oct - Dec)	2,914	7.0	2,122	-17.0	322	-43.1	90	-75.0	231	13.8	1,608	-18.8	587	-15.1	1,021	-20.8	192	1,849.6	792	374.1
	Q4 (Jan - Mar)	4,926	-12.0	4,653	-13.1	587	-57.7	285	-74.2	302	6.5	3,965	3.5	1,131	-18.0	2,833	15.5	100	-23.0	272	11.4
FY2006	Q1 (Apr - Jun)	2,038	4.8	1,736	3.0	336	6.6	313	90.7	22	-84.9	1,364	1.0	770	111.1	594	-39.8	36	83.2	301	16.5
	Q2 (Jul - Sep)	4,519	14.3	4,382	19.7	254	-48.8	163	-17.6	90	-69.6	2,714	5.0	635	-3.4	2,078	7.8	1,414	144.4	136	-53.2
	Q3 (Oct - Dec)	2,411	-17.3	2,198	3.6	204	-36.6	98	8.5	105	-54.3	1,911	18.9	595	1.4	1,316	28.9	82	-57.2	213	-73.0
	Q4 (Jan - Mar)	4,908	-0.4	4,564	-1.9	827	40.8	691	142.4	135	-55.1	3,641	-8.2	757	-33.1	2,883	1.8	95	-4.6	344	26.3

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Civil Engineering

Left: Awards in JPY 100 million

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		Civil Engineering															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2003		2,886	-3.4	2,011	11.0	1,189	32.6	821	-10.3	769	-8.2	288	69.7	480	-28.1	106	-68.5
FY2004		3,436	19.0	2,125	5.7	1,491	25.4	633	-22.9	1,000	30.1	295	2.4	705	46.7	310	191.8
FY2005		3,013	-12.3	1,157	-45.6	582	-61.0	575	-9.2	975	-2.5	299	1.3	676	-4.1	880	183.5
FY2006		3,762	24.9	1,157	-0.0	934	60.5	222	-61.2	988	1.3	380	27.1	608	-10.1	1,617	83.6
FY2003	Q1 (Apr - Jun)	552	3.3	249	40.9	63	40.1	185	41.2	251	159.0	28	164.0	223	158.4	51	-80.1
	Q2 (Jul - Sep)	753	-13.5	442	-15.2	225	-23.1	217	-5.2	279	-14.3	171	196.3	108	-59.7	31	36.4
	Q3 (Oct - Dec)	475	-17.1	310	-33.3	176	18.0	133	-57.7	182	108.6	25	-68.1	157	1,840.8	-18	-
	Q4 (Jan - Mar)	1,105	9.5	1,009	55.6	724	77.0	285	19.1	55	-83.1	63	189.3	-8	-	41	22.6
FY2004	Q1 (Apr - Jun)	377	-31.6	190	-23.5	51	-19.5	139	-24.9	177	-29.2	31	12.8	146	-34.4	9	-82.4
	Q2 (Jul - Sep)	739	-1.9	353	-20.2	169	-24.8	183	-15.5	222	-20.5	56	-67.0	165	53.2	164	424.1
	Q3 (Oct - Dec)	517	8.9	361	16.6	272	53.8	89	-32.8	147	-19.4	52	108.4	94	-40.0	8	-
	Q4 (Jan - Mar)	1,801	63.0	1,219	20.9	998	37.9	221	-22.4	452	718.8	154	143.0	298	-	129	213.0
FY2005	Q1 (Apr - Jun)	459	21.7	201	5.7	140	174.8	60	-56.3	246	38.3	61	94.5	184	26.1	12	34.9
	Q2 (Jul - Sep)	1,172	58.5	374	6.1	157	-7.3	217	18.4	219	-1.4	54	-3.5	164	-0.7	578	252.3
	Q3 (Oct - Dec)	560	8.5	221	-38.6	37	-86.3	184	106.3	147	0.1	53	1.3	93	-0.6	191	2,208.7
	Q4 (Jan - Mar)	820	-54.5	359	-70.5	247	-75.2	112	-49.3	362	-19.9	129	-16.0	233	-21.9	98	-23.7
FY2006	Q1 (Apr - Jun)	410	-10.7	198	-1.5	182	30.4	15	-74.8	177	-27.7	104	69.5	73	-60.0	34	177.7
	Q2 (Jul - Sep)	1,902	62.3	215	-42.4	130	-17.1	85	-60.7	281	28.2	107	96.3	173	5.6	1,406	143.1
	Q3 (Oct - Dec)	380	-32.1	137	-37.8	76	104.6	61	-66.5	160	9.0	41	-22.7	119	27.1	82	-57.2
	Q4 (Jan - Mar)	1,068	30.2	605	68.4	544	120.3	60	-46.1	368	1.7	127	-1.7	241	3.5	94	-3.7

Historical Trends of Quarterly Contract Awards (Non-Consolidated Basis) Building Construction

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		Building Construction															
		Domestic-Public		Central Govt.		Local Govt.		Domestic-Private		Manufacturing		Non-Manufacturing		Overseas			
FY2003		8,039	10.4	775	1.2	297	-3.3	477	4.2	7,242	11.5	1,358	4.3	5,883	13.3	21	3.7
FY2004		9,956	23.9	670	-13.5	279	-6.2	391	-18.1	9,280	28.1	2,971	118.7	6,309	7.2	5	-74.3
FY2005		9,110	-8.5	564	-15.7	157	-43.7	407	4.3	8,535	-8.0	2,442	-17.8	6,093	-3.4	9	75.6
FY2006		9,119	0.1	465	-17.6	333	112.1	132	-67.6	8,643	1.3	2,378	-2.6	6,265	2.8	10	13.3
FY2003	Q1 (Apr - Jun)	1,197	17.2	140	-9.6	62	72.0	78	-34.4	1,050	21.2	180	3.3	869	25.8	6	-
	Q2 (Jul - Sep)	2,959	17.4	274	9.7	65	-39.1	209	46.1	2,681	18.2	449	22.1	2,231	17.4	2	34.3
	Q3 (Oct - Dec)	1,356	20.6	139	100.9	27	4.7	112	158.9	1,213	16.7	233	-28.2	980	37.0	3	-75.8
	Q4 (Jan - Mar)	2,525	-3.3	220	-24.1	143	3.2	77	-49.0	2,297	-0.9	495	13.8	1,801	-4.3	8	116.5
FY2004	Q1 (Apr - Jun)	1,600	33.7	119	-14.7	73	18.9	45	-41.4	1,478	40.8	469	160.0	1,009	16.0	2	-67.4
	Q2 (Jul - Sep)	2,766	-6.5	176	-35.8	7	-87.8	168	-19.7	2,589	-3.4	637	41.9	1,951	-12.6	0	-70.2
	Q3 (Oct - Dec)	2,039	50.3	204	46.7	90	232.2	113	1.6	1,833	51.0	638	173.9	1,194	21.8	1	-56.1
	Q4 (Jan - Mar)	3,550	40.6	169	-23.1	106	-25.4	62	-18.9	3,379	47.1	1,225	147.3	2,153	19.6	0	-88.9
FY2005	Q1 (Apr - Jun)	1,226	-23.3	114	-4.6	24	-67.5	90	96.7	1,105	-25.2	303	-35.3	801	-20.6	7	248.1
	Q2 (Jul - Sep)	2,488	-10.1	121	-31.0	41	422.8	80	-52.4	2,366	-8.6	602	-5.5	1,763	-9.6	0	-83.3
	Q3 (Oct - Dec)	1,561	-23.4	100	-50.9	53	-40.9	46	-58.9	1,460	-20.3	533	-16.5	927	-22.4	0	-72.6
	Q4 (Jan - Mar)	3,833	8.0	228	34.7	38	-64.4	190	203.1	3,602	6.6	1,002	-18.2	2,600	20.7	1	75.7
FY2006	Q1 (Apr - Jun)	1,326	8.1	137	20.7	130	442.6	7	-91.7	1,186	7.3	666	119.5	520	-35.1	2	-72.7
	Q2 (Jul - Sep)	2,479	-0.4	38	-68.3	33	-19.4	5	-93.6	2,433	2.8	527	-12.4	1,905	8.0	8	5,400.3
	Q3 (Oct - Dec)	1,817	16.4	66	-34.0	22	-58.1	43	-6.2	1,751	19.9	553	3.8	1,197	29.1	0	-54.3
	Q4 (Jan - Mar)	3,495	-8.8	222	-2.6	146	286.6	75	-60.3	3,272	-9.2	630	-37.1	2,642	1.6	0	-60.7